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Fintan Walton PhD, Chief Executive and Founder, PharmaVentures, Oxford, UK

Dr Walton is a business services and media entrepreneur who through several businesses has generated over \$50 million in revenues.

Dr Walton gained broad commercial experience whilst holding management positions at Bass and Celltech. In particular he was involved in contract research and licensing agreements with European, Japanese and US corporations.

Dr Walton co-founded CONNECT Pharma, a business focused on assisting pharmaceutical and biotechnology companies worldwide in all aspects of deal making including strategic alliances, Mergers & Acquisitions and equity financing. In 1997 the business became PharmaVentures. His company has worked with clients on a global basis, delivering more than 400 assignments.



As a publisher, Dr Walton established CONNECT Pharma Reports, PharmaVentures Reports and PharmaDeals – a broad range of publications and databases serving the commercial and business aspects of the pharmaceutical and biotech sectors.

In 2006, Dr Walton established PharmaTelevision the world's first on-demand television channel dedicated to the life sciences and medical sectors. PharmaTelevision produces weekly interviews with key executives in the pharmaceutical industry including Merck, J&J, AstraZeneca, Roche and Bristol-Myers Squibb.

Today, PharmaVentures is a profitable business comprising over 35 individuals with a wealth of experience in the pharmaceutical, biotechnology and associated industries and scientists. Together the team's experience offer an in-depth knowledge providing second-to-none support to our clients who are based 50% in the USA, 40% in the EU and 10% in Australia/New Zealand/Japan. In April 2008, PharmaVentures was the transactional advisor to The Dow Chemical Company for the sale of Dowpharma's small molecules business to Dr Reddy's in India.

Dr Walton is an invited speaker at many leading industry events around the world speaking on a range of topics including how organisations can drive greater value from their deals, these include: Corporate Strategy, Strategic Alliances, Licensing, Business Development and M&A.